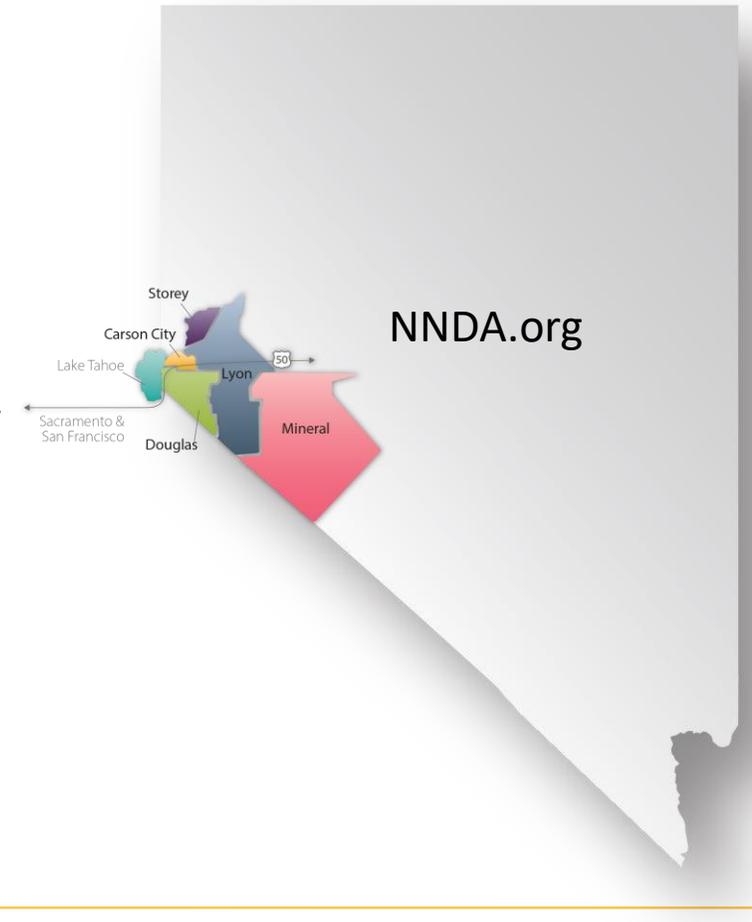


NDA | Northern Nevada Development Authority

- State-designated Regional Development Authority for Nevada's Sierra Region
 - 3rd largest metropolitan area
 - One-day drive to nearly 60,000,000 customers
 - Industry Sectors: Manufacturing, Mining, Agriculture, Construction, Logistics, Tourism, and many more
- **Connector, Navigator** and **Problem-solver**
- Assisted over 100 relocating or expanding companies since 2010



Advanced Carbonate Technologies, LLC

- Represented by NNDA
- **ACTpromin™**
 - Natural source minerals and nutrients
 - Used in Agriculture as a soil mineralizer
 - Corrects the pH level of acidic soils
 - Enriches soil with water-soluble, minerals that dissolve naturally
 - Product's Calcium Oxide allows the calcium to be more readily available to plants, increasing plant yields



Mission Expectations

- Connections for the export and distribution of ACT's ACTpromin™
- Connections with companies interested in access to U.S. markets
- Connections with companies seeking to partner with Nevada businesses for export, import, and distribution



Lake Tahoe surrounded by the Sierra Nevada Mountains and overlooking the Carson Valley
(Photo Courtesy of Carson Valley Chamber of Commerce)

NNDA | Northern Nevada Development Authority

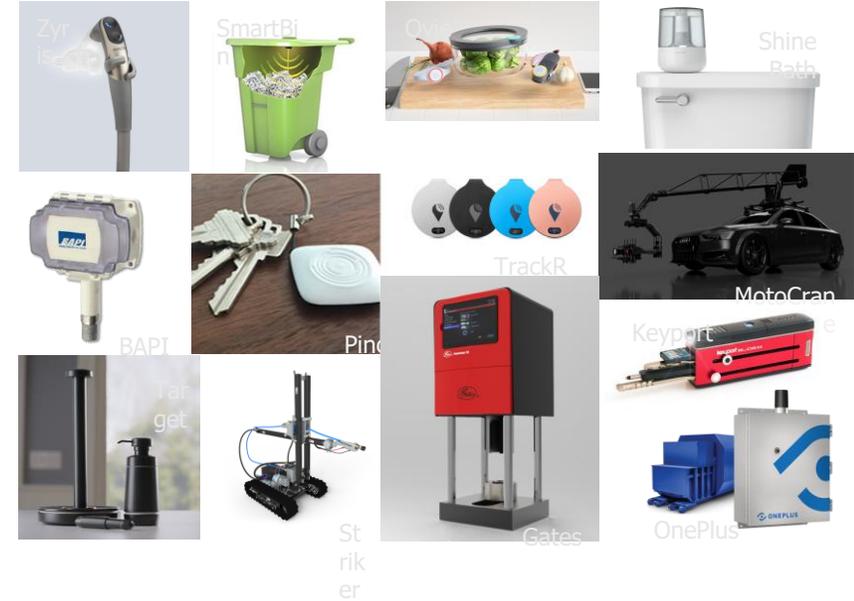


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Deputy Director
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NNDA.org

Ioterra

- Ioterra is a product development community focused on the Internet-of-Things
- Ioterra helps entrepreneurs and enterprise companies in the US find and incorporate technology solutions into their businesses.
- IoT solution providers, engineering firms, and development shops use Ioterra to position their brands well in the US and find customers to expand their businesses.

ioterra



- <https://www.ioterra.com>
- <https://www.facebook.com/goioterra/>
- <https://twitter.com/goioterra/>
- <https://www.instagram.com/goioterra/>

Mission Expectations

- Partner introductions to hardware and software engineering and development firms
- B2B meetings with companies that are selling technology solutions that can be introduced to the US market through our marketplace
- Introductions to agencies and organizations that would like to partner with Ioterra to expand our marketplace offerings to Europe



Danny deLaveaga

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<https://www.linkedin.com/in/danny-delaveaga-170b9647/>

Hemisphere West International, Inc.

- HWI Provides Currency Validation Products
- Products Include: Cash Dispensers, Coin & Bill Validators
- Markets: Kiosk, Banking, Gaming, Amusement
- 23 Years of service to these industries

- www.hwiglobal.com



Mission Expectations

- Understand the currency handling market/sectors in Europe
- Meet OEM's and Distributors
- Meet software companies that could provide software integration
- Meet with technically competent companies that could provide local service

- John Petkus: Hemisphere West
- john@hwiglobal.com
- +1-702-460-1114





The Medrala Law Firm, PLLC

The Medrala Law Firm, PLLC is a boutique law firm specializing in:

- transnational litigation
- civil litigation
- business law
- business incorporation services
- real estate
- entertainment law



RELAX.IT'S MEDRALA

ATTORNEYS AT LAW

www.medralaw.com

1091 S. Cimarron Rd., Suite A-1
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Mission Expectations

- Connect with business planning to expand their operations to the US
- Connect with business/individuals involved with transatlantic business
- Connect with business involved in legal matters in the U.S., or anticipating to be involved in such matters in the near future
- Connect with other attorneys practicing transnational law
- Connect with governmental entities or government owned enterprises involved in transnational disputes

People



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NeONBRAND LLC.

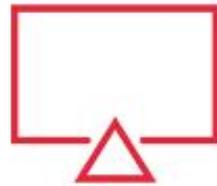
- In 2011, NeONBRAND was born after Kenny returned from a year of law school and decided he would rather do something he loves. With his uncanny knack for intelligently combining business and tech, he set out to make a mark in the digital marketing world. It was obvious that businesses needed help with their online marketing, and equally obvious that there weren't enough savvy marketers those businesses could trust.
- Since those early days, NeONBRAND has evolved into a full service marketing and web development agency. In early 2014, Kurt Wankier started working with Kenny and the NeON team, and his leadership has been a tremendous advantage for NeONBRAND and our clients. That's why Kurt is now the Chief Executive Officer, though the team just calls him the Numbers Guy. Kenny continues to lead NeONBRAND as the Chief Technical Officer.
- If you have an ambitious vision for your business, Kenny is the guy that creates the tools, and Kurt gets you from where you are to where you want to be. Their differing perspectives give NeONBRAND a unique advantage among digital marketing companies – we understand the art *and* the science that fuels your business success.

SERVICES

A Digital Marketing Team Focused on the Bottom Line



SEARCH ENGINE
OPTIMIZATION



DIGITAL MARKETING



TRADITIONAL
ADVERTISING



<https://neonbrand.com/>

<https://www.facebook.com/neonbrand/>

<https://www.instagram.com/neonbrand/>



Mission Expectations

- Help innovative European companies establish themselves in the United States.
- Meet with mature companies looking to create a US domestic brand presence and companies looking for marketing consultants and government entities that want to create smooth trade/relocation opportunities for small to mid size businesses.

Representative



- Kurtis Wankier
- CEO
- Kurtis@neonbrand.com
- (702)373-2453

WORK IN PROGRESS

COWORKING \ MEETINGS \ EVENTS

Work in Progress is open to any small business and business startup. However, we have a penchant for hi-tech startups and startups emerging in the growth phase of their business development. We welcome teams ranging from 1-7 (in special cases 1-10). We have a number of innovators in the tech space that compliment some of our traditional business members (consulting, marketing, web development, real estate, insurance, attorney, venture capital funds, etc.)

- Idea development
- Coworking Memberships - 24 hours access, access to high speed wifi, access to meeting rooms.
- Mentorship
- Accelerator Program
- Events
- City tours
- Member spotlights

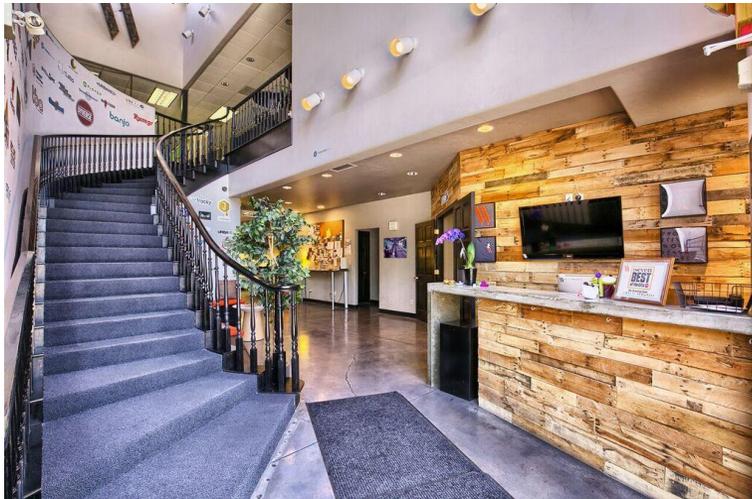
Nevada Governor's Office of

ECONOMIC DEVELOPMENT

WORK IN PROGRESS

COWORKING \ MEETINGS \ EVENTS

- Facebook - <https://www.facebook.com/WorkinProgressCoworking/>
- Instagram - <https://www.instagram.com/workinprogresslv/>
- Website - <https://www.workinprogress.lv/>



WORK IN PROGRESS

COWORKING \ MEETINGS \ EVENTS

Our primary goal is to find partner agencies/governments to attract new businesses and talent to the US from skilled international partners. This will deepen the ties between countries and provide opportunities for businesses to gain ground on new markets with low risk and promising support .

We have successful trade relationships with the Lubelskie region in Poland that has brought two businesses to Las Vegas. The first of those is a startup that received networking support, marketing, and strategic consulting advice from our team of mentors and affiliated marketing firm.

Offer the following trade activities for business who need work space in the US, including startup support, Networks Development Support, Cultural Assimilation & Understanding.

WORK IN PROGRESS

COWORKING \ MEETINGS \ EVENTS



Shadoe Wankier

What's App - +1(702)371-3446

team@workinprogress.lv

QuantumMark, LLC

- QuantumMark LLC is a nationally certified women-owned consulting firm founded and located in Reno, NV – we have been providing services to clients across the U.S., it's territories, as well as internationally for over 30 years
- We provide services to both the public and private sector. Our goal is simple: to solve our clients' key business problems, and provide them with a sustainable solution
- Our services include: project management, project oversight, change management, facilitation, process reengineering, assessment, and technology + system implementation
- We were named 2017 Entrepreneur of the Year by Northern Nevada Business Authority (NNDA) at their Pioneer Awards.



<https://www.quantummark.com/>



<https://twitter.com/QuantumMarkLLC>



<https://www.facebook.com/QuantumMark>



<https://www.linkedin.com/company/2589239>



Nevada Governor's Office of
ECONOMIC DEVELOPMENT



Funded in part through a grant with the U.S. Small Business Administration

Mission Expectations

QuantumMark's goal for the trade mission is to develop connections and potential partnerships with companies and organizations in Europe, and to learn the needs they are facing.

Specifically, we want to:

- Connect with companies coming to Northern Nevada and learn how we can help facilitate their transition for positive cultural and business sustainability
- Attend networking events to learn more about the needs and business problems of companies/organizations abroad
- To connect with organizations looking to build partnerships with firms in Northern Nevada
- To develop further connections with other Nevada Trade Mission participants and build our local network

QuantumMark Representative



Kim West

Executive Vice President of
Business Development

Contact information:

✉ kim@quantummark.com

☎ (775)722-6178



StartUpNV | The Basics

- Business Incubator & Accelerator
- Growing and supporting “native” and “imported” scalable businesses throughout Nevada
- Growing early stage capital funding options to support high growth businesses seeking an exit within 10 years
- Providing a programmatic methods, mentorship, and education to evolve businesses from concept through beta, launch, market validation, revenue generation, and scaling.



StartUpNV | Company Information



<https://startupnv.org/>



<https://www.facebook.com/StartupNV/>



<https://www.linkedin.com/company/startupnv.org/>



@StartUp_Nevada



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Reno



Jeff Saling | Co-Founder
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Las Vegas

Nevada Governor's Office of
ECONOMIC DEVELOPMENT



Funded in part through a grant with the U.S. Small Business Administration



Mission Expectations

- Create connections to startup ecosystems for import / export
- Find scalable EU companies that want US presence
- Find technical resources to supply services to NV startups
- Understand and learn differences between business ecosystems.

StartUpNV Representatives



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m: +1.805.302.1862



Jeff Saling | Co-Founder
e: jeff@startupnv.org
m: +1.805.415.1125

Bayramoglu Law

- Boutique IP (Patents and Trademarks) and Immigration Law Firm
- We help our clients protect their ideas and brands worldwide by (1) obtaining Patents and registering their Trademarks, and (2) enforcing their rights in Court.
- We help businesses and individuals with immigration matters coming to the USA.
- We have our Headquarters in Las Vegas Nevada and additional offices in Turkey and China.
- Our Clients always come first and we have different offices in different time zone in various languages to serve our clients' needs. (Polish, French, German, Spanish, English, Turkish, Mandarin (Chinese), Taiwanese, Korean, and Japanese)



■ www.bayramoglu-legal.com

Nevada Governor's Office of
ECONOMIC DEVELOPMENT



Funded in part through a grant with the U.S. Small Business Administration

Mission Expectations

- On the Intellectual property side, our goal is to meet with any companies that have Research and Development or Branding that need to file Patents and trademarks in the US, Europe, and elsewhere.
 - We also would like to meet with any law firms that have clients that require assistance overseas and elsewhere.
 - Usually these types of law firms are law firms specializing in Intellectual Property that file the EU application directly for their clients and then look to US associates to assist with Patent and trademark filings in the US.
- On the immigration side we would like to meet with any companies that need assistance in setting up operations and sending employees to the United States. (Although Deniz who is representing the company on this trade mission is not involved on the immigration side)



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