

## Invitation to interview on commercialization within ProVaHealth project

Dear SMEs Managers,

The City of Lublin as Lublin Medicine Cluster coordinator is a partner in EU European Regional Development Fund, BSR programme co-financed project, ProVaHealth, which aims to remove barriers for the slow market uptake of innovations and facilitate market access for small and medium sized companies working within health. The goal is to establish a transnational network of Living Labs in the Baltic Sea Region, which can assist in enhancing the competitiveness of the region's companies by testing of products and services in real life in a transnational setting at one of our 14 specialized Living Labs focusing on health and welfare products and services.

For that purpose we are interviewing 80 SME's across the Baltic Sea Region about their needs and expectations in using Living Labs services and would be very grateful if you could devote up to 1 hour to an interview. In particular we are interested to learn about your needs for test and evaluation of products or services in an international environment in order to strengthen commercialization.

For a full list of partner Living Labs, see <a href="https://www.scanbalt.org/livinglabs">www.scanbalt.org/livinglabs</a>.

The interview may take place via phone, Skype or in person.

The interview is confidential and only serve for internal processes of the ProVaHealth project.

In order to plan the interview please reply to Iwona Urban: phone 081 466 25 25 or directly to the e-mail: <u>iurban@lublin.eu</u> until 2<sup>nd</sup> March 2018.

If you accept the interview we can offer:

- The chance to be chosen to receive a co-financed pilot of a product or service in a partner Living Lab.
- To have your company profile published on www.scanbaltbusiness.com
- To have news and information from your company published in the monthly ScanBalt Business Information newsletter (approx. 15.000 subscribers)

We look forward to hear from you.